### **Session 3** Inventory Management and Storage Management

#### **Objectives**

At the end of the session, participants will be able to:

- 1. Show improved understanding and application of the MAC standards; and
- 2. Apply techniques in inventory stock-taking, control, and monitoring

### **Equipment & Materials Needed**

Inventory Management Exercise Kit/Pack: Tear Sheets or Kraft Paper Easel or masking tape Pentel Pens

**Duration**: 45 mn

### The module must be site specific:

The fish list and the order form must be site specific.

The inventory form must be given with the beginning balance and delivery column already filled out.

Duration	Methodology	Learner
30 mn	Topic: Inventory Management Controls for the Aquarium Fish Trade  Exercise: Inventory Stock-taking and Monitoring  Explain objectives and procedures of the session.  Divide class into three groups.  Only trainer will know total inventory count.  Ask participants to count and record the items in the logbook.  First available stocks to be counted are those that have been newly caught and are still in the boat, ready to be placed into stocking jars. Ask participants to record data on the inventory sheet in the beginning balance section. See Exhibit 3a.  Trainer is provided with the Exhibit 3b – Guide for Inventory Counts.  Start a new scenario, in which more fishermen arrive to put their catches in the holding area. The trainer will act as the screener, and announce that a number of stocks turn out to be rejects; he writes how many on a flip board paper. Participants will then be asked to dispose of these stocks. Ask them to record in the inventory sheet, in the delivery and reject section.  The trainer will then announce that a number of fish have died, and writes how many on the flip board. Participants will then be asked to dispose of those stocks. Ask them to record in the inventory sheet, in the mortality section.  The trainer will announce next that there are some stocks lost, and again write how many on the flip board. Participants will then be asked to dispose of those stocks. Ask them to record in the inventory sheet, in the loss section.  The participants are then provided with a copy of the Order Form (See Exhibit 4) to	<ul> <li>Conduct inventory counts and inventory control based on instructions</li> <li>Share experience, problems encountered, and solutions made</li> <li>React to experiences of other groups</li> <li>Ask relevant questions</li> </ul>

Duration	Methodology	Learner
	prepare dispatch. Ask participants to pack according to the order. Ask them to record data in the inventory sheet.  • Finally, ask participants to count the remaining stocks. Ask them to record in the inventory sheet.  • After all groups have completed stock-taking and monitoring, they give the results of their counts.  • Trainer reveals initial count, new deliveries, rejects, mortality, losses, and then ending balance.  • Process outputs: what was the process of stock-taking, what problems were encountered, and why did these happen?  Give quick FAQs on inventory management controls.  Use the leaflets as your handouts.  Refer to your reading materials for technical details of the topic.	
15 mn	<ul> <li>Topic: Holding Area/Storage Management</li> <li>Lecture/discussions         <ul> <li>Holding Area, and Storage Facility Location and Layout</li> <li>Facility Capacity Planning and Management</li> </ul> </li> <li>Refer to your reading materials for technical details of the topic.</li> <li>Inform the participants that, while they have to know the basic principles of Storage Management, they will be provided with a Reference Table that contains a ready made computation. Explain how to use the table.</li> <li>Use the leaflets as your handouts.</li> <li>Provide Reference Table for holding bay sizes and fish volume capacity in poster format</li> </ul>	Become aware of the basic principles.

## Exhibit 3a Inventory Sheet

	Bed	ginni	nq														alan Sefo		Dis	pato	:h	E	ndin	q
LOCAL		balance		Delivery		Reject		Loss		Mortality		Dispatch			-ed			Balance						
	s	m	I	s	m	I	s	m	I	S	m	I	S	m	I	s	m	ı	S	m	I	S	m	I
Angel BK / C. bicolor																								
Angel Batman / P. imperator																								
Abu liris / C. eibli																								
Angel doreng / P. diacanthus																								
Leter enam / P. hepatus																								
Burung laut / Z. scopas																								
Moyong Asli / F. flavissimus																								
Botana kuning / A. olivaceus																								
Klein liris / P. hexataenia																								
Kelin kuning / H. chrysus																								
Dokter B / L. dimidiatus																								
Jahe jahe / C. viridis																								
Clownfish / A. ocellaris																								
Giropassir / A. clarkii																								
Mandarin B / S. picturatus																								

# Exhibit 4

Species Name	Small	Med	Large
Angel BK / C. bicolor	25	50	3
Angel Batman / P. imperator	3	32	5
Abu liris / C. eibli	36	25	0
Angel doreng / P. diacanthus	101	0	2
Leter enam / P. hepatus	27	60	0
Burung laut / Z. scopas	0	22	2
Moyong Asli / F. flavissimus	55	53	0
Botana kuning / A. olivaceus	20	13	2
Klein liris / P. hexataenia	11	0	0
Kelin kuning / H. chrysus	32	0	3
Dokter B / L. dimidiatus	41	46	0
Jahe jahe / C. viridis	26	35	0
Clownfish / A. ocellaris	0	39	0
Giropassir / A. clarkii	37	13	0
Mandarin B / S. picturatus	19	15	3